Newport Center

401 Newport Center Dr

June 2017



READE DUNSET BRACH	Bater Ave Valley 3 Tablet Ave Port 9 Tablet Ave 9 Tablet Ave 10 Tablet Ave Port 9 Tablet Ave 10 Tablet Ave	Fair Dr 55 72 B Santa Ana Heights 72 Dr TOWN ENTER TOWN ENTER TOWN ENTER	Rod Laguna Coast Wildemess Park 0 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	liso Viejo Av ^{AA} Ry	eigo com and Photo com and Photo Ladera Ranch
			Laguna Beach State Marine		Rancho Mission Viejo

	10 Minutes	15 Minutes	20 Minutes
Population	104,856	266,971	539,106
Daytime Population	185,577	518,327	926,638
Households	44,770	105,282	199,582
Average Age	40.7	39	38.8
Average HH Income	\$161,060	\$131,003	\$121,119
White Collar (Residents)	86%	76%	73%
Some College or Degree	79%	72%	68%

Traffic Counts	
Pacific Coast Hwy	> 41,000
Jamboree Rd & Santa Barbara Dr	> 34,000
MacArthur Blvd & San Joaquin Hills Rd	> 64,000

Newport Center

Restaurants



June 2017



Newport Center

General Merchandise/Retail/Markets

June 2017





For Market: Market Definition: Date Report Created:

Consumer Demographic Profile Newport Center 401 Newport Center Dr 6/1/2017



	10 Minute		15 Minute		20 Minute				
Market Stats	#	%	#	%	#	%			
Population	104,856		266,971		539,106			Population	Households
1 1 I I I I I I I I I I I I I I I I I I	· · ·		,		· ·			ropulation	Tiousenolus
5 Year Projected Pop	105,538 0.7%		,		/				
Pop Growth (%) Households			1.9%		2.070		600,000		200,000
	44,770		100)202						
5 Year Projected HHs	45,053		107, 101				500,000	· · · · · ·	150,000
HH Growth (%)	0.6%		1.9%		2.7%		400,000		150,000
Census Stats									
2000 Population	90,348		231,831		473,171		300,000		100,000
2010 Population	101,245		254,037		513,882		200,000		
Pop Growth (%)	12.1%		9.6%		8.6%		100,000		- 50,000
2000 Households	38,650		90,613		172,839		100,000		
2010 Households	43,151		100,126		189,658		0		0
HH Growth (%)	11.6%		10.5%		9.7%				
Total Population by Age									
Average Age	40.7		39.0		38.8			Popula	tion by Age Group
19 yrs & under	18,850	18.0%		20.2%		21.6%			
20 to 24 yrs	15,773	15.0%	,	12.4%	,	10.9%	16.0%	/	
25 to 34 yrs	13,025	12.4%		14.6%		14.0%	2010/0		
							14.0%		
35 to 44 yrs	12,596	12.0%	· · ·	13.7%		13.9%			
45 to 54 yrs	13,105	12.5%		12.9%		13.6%	12.0%		
55 to 64 yrs	13,065	12.5%		11.9%		12.0%	10.0%	╱┫┫┠╴┫┫┝╴╢	
65 to 74 yrs	10,256	9.8%		8.3%		8.2%	10.070		
75 to 84 yrs	5,774	5.5%	· · ·	4.3%		4.1%	8.0%		
85 + yrs	2,413	2.3%	4,704	1.8%	8,561	1.6%			
Population Bases							6.0%		
20-34 yrs	28,798	27.5%	72,190	27.0%	134,530	25.0%	4.0%		
45-64 yrs	26,170	25.0%	66,024	24.7%	138,264	25.6%	4.0%		
16 yrs +	87,918	83.8%	218,236	81.7%	434,271	80.6%	2.0%		
25 yrs +	70,233	67.0%		67.4%		67.5%			
65 yrs +	18,443	17.6%		14.3%		13.9%	0.0%		
75 yrs +	8,187	7.8%	,	6.0%		5.7%		20 to 25 to 35	5 to 45 to 55 to 65 to 75 to
85 yrs +	2,413	2.3%		1.8%		1.6%		24 yrs 34 yrs 44 y	yrs 54 yrs 64 yrs 74 yrs 84 yrs
,	2,110	2.070	.,,, 01		5,001				

For Market:Consumer Demographic ProfileFor Market:Newport CenterMarket Definition:401 Newport Center DrDate Report Created:6/1/2017



	10 Minute	s	15 Minute	S	20 Minute	s	
	#	%	#	%	#	%	
Population by Race							Ethnic Breakdown
White	77,255	73.7%	157,037	58.8%	280,211	52.0%	Ethnic Breakuown
Hispanic	9,815	9.4%	57,284	21.5%	142,544	26.4%	1 3% 1 5% 1 7%
African American	803	0.8%	3,156	1.2%	6,346	1.2%	
Asian	13,541	12.9%	40,135	15.0%	91,441	17.0%	
Ancestry							74 52% 52%
American Indian (ancestry)	168	0.2%	462	0.2%	961	0.2%	70
Hawaiin (ancestry)	113	0.1%	673	0.3%	1,324	0.2%	
							Household Income Levels - %
Household Income							20.00/
Per Capita Income	\$68,766		\$51,662		\$ 1.,000		20.0%
Average HH Income	\$161,060		\$131,003		¢,		15.0%
Median HH Income	\$108,078		\$86,912		\$00,011		
Less than \$25K	6,054	13.5%	15,203	14.4%		13.3%	10.0%
\$25K to \$34.9K	2,317	5.2%	6,569	6.2%	,	6.2%	
\$35K to \$49.9K	3,341	7.5%	9,974	9.5%	,	9.7%	5.0%
\$50K to \$74.9K	5,021	11.2%	14,539	13.8%	,	14.8%	
\$75K to \$99.9K	4,318	9.6%	12,345	11.7%		13.0%	0.0% Less \$25K \$35K \$50K \$75K \$100K \$150K
\$100K to \$149.9K	7,582	16.9%	18,553	17.6%	/	18.5%	than to to to to to
\$150K to \$199.9K	6,115	13.7%	11,900	11.3%	· · ·	11.7%	\$25K \$34.9K \$49.9K \$74.9K \$99.9K \$149.9K \$199.9K
\$200K +	10,020	22.4%	16,198	15.4%	25,484	12.8%	
_							Education
Education	70,233		180,029		363,751		
Less than 9th Grade	682	1.0%	8,860	4.9%		6.8%	
Some HS, No Diploma	1,272	1.8%	7,138	4.0%		4.9%	
HS Grad (or Equivalent)	5,646	8.0%	21,111	11.7%	/ -	13.8%	
Some College, No Degree	12,567	17.9%	33,803	18.8%		19.0%	
Associate Degree	4,446	6.3%	13,135	7.3%	· · ·	7.5%	U.U% HS Grad Some Associate Bachelor Graduates
Bachelor Degree	26,726	38.1%	58,244	32.4%	,	29.2%	(or College, No Degree Degree Degree
Graduates Degree	11,386	16.2%	23,433	13.0%	43,108	11.9%	Equivalent) Degree

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Consumer Demographic Profile Newport Center 401 Newport Center Dr 6/1/2017



	10 Minute	S	15 Minute	S	20 Minute	S				
	#	%	#	%	#	%				
Family Structure	24,787		60,527		124,835					
Single - Male	718	2.9%	2,475	4.1%	5,580	4.5%		House	hold Size	
Single - Female	1,636	6.6%	4,837	8.0%	10,336	8.3%				
Single Parent - Male	627	2.5%	1,991	3.3%	3,953	3.2%	40.0%	_		
Single Parent - Female	1,560	6.3%	4,830	8.0%	9,672	7.7%				
Married w/ Children	7,746	31.3%	19,057	31.5%	41,274	33.1%				
Married w/out Children	12,500	50.4%	27,337	45.2%	54,020	43.3%	25.0%			
Household Size							20.0% 15.0%			
1 Person	14,375	32.1%	31,075	29.5%	53,184	26.6%	10.0%			
2 People	16,749	37.4%	35,914	34.1%	64,565	32.4%	5.0%			
3 People	6,220	13.9%	15,807	15.0%	31,375	15.7%	0.0%			
4 to 6 People	7,243	16.2%	20,594	19.6%	44,452	22.3%		Person 2 Peop	e 3 People	4 to 6
7+ People	183	0.4%	1,891	1.8%	6,005	3.0%				People
Home Ownership	44,770		105,282		199,582			Home Ov	wnership	
Owners	22,239	49.7%	49,205	46.7%	102,235	51.2%	5 0	53	_	400/
Renters	22,531		56,077	53.3%	97,347		%	5 3 %		49%
Components of Change										
Births	1,304	1.2%	3,531	1.3%	6,976	1.3%				
Deaths	938	0.9%	1,977	0.7%	3,854	0.7%			4 7	
Migration	329	0.3%	-228	-0.1%	-62	0.0%		50 %	%	■ 51%
Employment (Pop 16+)	87,918		218,236		434,271			White Colla	r / Blue Collar	
Armed Services	49	0.1%	109	0.0%	268	0.1%		24%	•	27%
Civilian	53,592	61.0%	143,433	65.7%	289,037	66.6%	14%	- 2470		
Employed	51,440	58.5%	136,666	62.6%	275,869	63.5%				
Unemployed	2,152	2.4%	6,767	3.1%	13,168	3.0%				
Not in Labor Force	34,277	39.0%	74,694	34.2%	144,966	33.4%				
Employed Population	51,440		136,666		275,869					
White Collar	44,144	85.8%	104,138	76.2%	202,058	73.2%				
Blue Collar	7,296	14.2%	32,528	23.8%	73,811	26.8%	8 6	%	76%	7 3%

For Market: Market Definition: Date Report Created: **Consumer Demographic Profile** Newport Center 401 Newport Center Dr 6/1/2017



	10 Minutes		15 Minute	S	20 Minute	s	
	#	%	#	%	#	%	
Employment By Occupation	51,440		136,666		275,869		
White Collar	44,144	85.8%	104,138	76.2%	202,058	73.2%	
Managerial executive	16,264	31.6%	33,842	24.8%	60,184	21.8%	20.0%
Prof specialty	14,594	28.4%	34,915	25.5%	69,520	25.2%	20.070
Healthcare support	366	0.7%	1,819	1.3%	3,767	1.4%	15.0%
Sales	8,434	16.4%	19,041	13.9%	37,163	13.5%	
Office Admin	4,485	8.7%	14,521	10.6%	31,425	11.4%	10.0%
Blue Collar	7,296	14.2%	32,528	23.8%	73,811	26.8%	5.0%
Protective	386	0.7%	1,289	0.9%	3,335	1.2%	0.0%
Food Prep Serving	1,882	3.7%	7,992	5.8%	15,478	5.6%	0.0%
Bldg Maint/Cleaning	539	1.0%	4,641	3.4%	10,193	3.7%	ABINNING
Personal Care	1,520	3.0%	5,162	3.8%	10,383	3.8%	ine.
Farming/Fishing/Forestry	83	0.2%	325	0.2%	729	0.3%	Min
Construction	1,180	2.3%	5,315	3.9%	13,002	4.7%	ASTI
Production Transp	1,707	3.3%	7,803	5.7%	20,691	7.5%	
Employment By Industry	51,440		136,666		275,869		30.0%
Agri Mining Const	1,940	3.8%	6,048	4.4%	13,263	4.8%	50.070
Manufacturing	4,711	9.2%	13,766	10.1%	33,134	12.0%	20.00/
Transportation	1,061	2.1%	3,285	2.4%	7,590	2.8%	20.0%
Information	1,180	2.3%	3,242	2.4%	6,752	2.4%	
Wholesale Retail	6,789	13.2%	18,617	13.6%	38,181	13.8%	10.0%
Fin Insur Real Estate	8,045	15.6%	16,430	12.0%	30,025	10.9%	
Professional Services	7,863	15.3%	17,946	13.1%	32,575	11.8%	0.0%
Management Services	16	0.0%	80	0.1%	273	0.1%	
Admin Waste Services	1,420	2.8%	6,391	4.7%	13,308	4.8%	Professional N
Educational services	11,370	22.1%	26,642	19.5%	52,713	19.1%	2
Entertain services	4,590	8.9%	15,245	11.2%	28,883	10.5%	ssion
Other Prof services	1,707	3.3%	6,617	4.8%	13,404	4.9%	orote-
Public admin	748	1.5%	2,356	1.7%	5,770	2.1%	× 4





Household Segmentation Profile

For Market: Newport Center Date:

6/1/2017

			Trade Area 1:	Trade Area 2:	Trade Area 3:
			10 Minute Drive Time 401 Newport Center Dr	15 Minute Drive Time 401 Newport Center Dr	20 Minute Drive Time 401 Newport Center Dr
			ge Group Comparis	on	
	.0% 5	.0% 10	.0% 15.0)% 20.0%	6 25.0%
(01Y) Starting Out					
(02Y) Taking Hold					
(03X) Settling Down	L				
(04X) Social Connectors					
(05X) Busy Households					
(06X) Working & Studying	_				
(07X) Career Oriented					
(08X) Large Households					
(09B) Comfortable Independence	-				
(10B) Rural-Metro Mix					
(11B) Affluent Households				•	·
(12B) Comfortable Households					
(13B) Working Households	.				
(14B) Diverging Paths					
(15M) Top Wealth				-	
(16M) Living Well	_				
(17M) Bargain Hunters					
(18M) Thrifty and Active					
(19M) Solid Prestige					
(20S) Community Minded					
(21S) Leisure Seekers					

			Trade Are	a 1:	Trade Area 2:		Trade Area 3:			
			.0 Minute Drive Time5 Minute Drive Time0 Minute Drive T							
			401 Newport Ce	nter Dr	401 Newport Ce	nter Dr	401 Newport Center Dr			
Fotal Househ	nolds		43,348	100%	101,910	100%	192,698	100%		
			•		• (a (
Rank *	Cluster	Lifestage Group	Households	%	Households	%	Households	%		
1	02- Established Elite	(15M) Top Wealth	6,922	16.0%	10,335	10.1%	15,165	7.9%		
2	01- Summit Estates	(11B) Affluent Households	5,277	12.2%	7,693	7.5%	11,283	5.9%		
3	33- Urban Diversity	(14B) Diverging Paths	3,460	8.0%	7,682	7.5%	13,009	6.8%		
4	24- Career Building	(02Y) Taking Hold	2,875	6.6%	6,176	6.1%	10,934	5.7%		
5	03- Corporate Connected	(15M) Top Wealth	2,828	6.5%	5,736	5.6%	12,298	6.4%		
6	04- Top Professionals	(11B) Affluent Households	2,374	5.5%	5,452	5.4%	13,138	6.8%		
7	09- Busy Schedules	(19M) Solid Prestige	1,641	3.8%	4,068	4.0%	8,754	4.5%		
8	05- Active & Involved	(19M) Solid Prestige	1,559	3.6%	3,123	3.1%	5,789	3.0%		
9	26- Getting Established	(07X) Career Oriented	1,483	3.4%	4,061	4.0%	7,395	3.8%		
10	13- Work & Play	(12B) Comfortable Households	1,266	2.9%	3,883	3.8%	8,251	4.3%		

* Rank is based on Trade Area 1 cluster size

Uses the Personicx household segmentation system. More information about each cluster and lifestage group is available by clicking on the respective category.



Household Segmentation Profile

Market:Newport CenterDate:6/1/2017

Date: 6/1/2017							
		10 Minute Drive 401 Newport Cent		15 Minute Drive 401 Newport Cent		20 Minute Drive 401 Newport Cent	
TOTAL HOUSEHOL	DS	401 Newport Cent	100%	101,910	100%	192,698	100%
Lifestage Group	Cluster Name	10 Minute Drive 401 Newport Cent		15 Minute Drive 401 Newport Cent		20 Minute Drive 401 Newport Cent	
(01Y) Starting Out		1,746	4.0%	4,807	4.7%	7,880	4.1%
· · · · · · · · · · · · · · · · · · ·	<u>39- Setting Goals</u>	, 84	0.2%	364	0.4%	, 745	0.4%
	45- Offices & Entertainment	472	1.1%	1,362	1.3%	2,281	1.2%
	57- Collegiate Crowd	900	2.1%	2,173	2.1%	3,411	1.89
	58- Outdoor Fervor	0	0.0%	2	0.0%	2	0.09
	67- First Steps	291	0.7%	906	0.9%	1,441	0.7%
02Y) Taking Hold		3,134	7.2%	7,107	7.0%	12,963	6.7%
	18- Climbing the Ladder	58	0.1%	219	0.2%	490	0.39
	21- Children First	185	0.4%	610	0.6%	1,258	0.7%
	24- Career Building	2,875	6.6%	6,176	6.1%	10,934	5.7%
	<u>30- Out & About</u>	16	0.0%	103	0.1%	282	0.19
(03X) Settling Dow	<u>/n</u>	48	0.1%	266	0.3%	752	0.4%
	34- Outward Bound	0	0.0%	0	0.0%	0	0.0%
	<u>41- Rural Adventure</u>	1	0.0%	27	0.0%	72	0.0%
	46- Rural & Active	47	0.1%	239	0.2%	679	0.4%
(04X) Social Conne	ectors	1,113	2.6%	4,568	4.5%	7,828	4.1%
	42- Creative Variety	82	0.2%	450	0.4%	1,062	0.69
	52- Stylish & Striving	440	1.0%	1,583	1.6%	2,780	1.49
	59- Mobile Mixers	591	1.4%	2,535	2.5%	3,986	2.19
(05X) Busy Househ	nolds	429	1.0%	1,703	1.7%	3,241	1.7%
	<u>37- Firm Foundations</u>	69	0.2%	359	0.4%	885	0.5%
	62- Movies & Sports	360	0.8%	1,344	1.3%	2,356	1.2%
(06X) Working & S	tudving	985	2.3%	2,763	2.7%	4,402	2.3%
	61- City Life	819	1.9%	1,881	1.8%	2,962	1.5%
	69- Productive Havens	42	0.1%	217	0.2%	375	0.29
	70- Favorably Frugal	123	0.3%	665	0.7%	1,065	0.6%
(07X) Career Orien	atod	2,761	6.4%	7,371	7.2%	13,616	7.1%
orkj career offen	06- Casual Comfort	761	1.8%	1,936	1.9%	3,698	1.9%
	10- Careers & Travel	475	1.1%	1,193	1.2%	2,083	1.19
	20- Carving Out Time	42	0.1%	181	0.2%	440	0.29
	26- Getting Established	1,483	3.4%	4,061	4.0%	7,395	3.89
08X) Large House	holds	586	1.4%	1,973	1.9%	4,845	2.5%
(UDA) Large House	11- Schools & Shopping	251	0.6%	772	0.8%	1,931	1.0%
	12- On the Go	193	0.4%	574	0.6%	1,262	0.7%
	19- Country Comfort	1	0.0%	1	0.0%	3	0.09
	27- Tenured Proprietors	141	0.3%	626	0.6%	1,648	0.9%
(09B) Comfortable	Independence	303	0.7%	660	0.6%	1,222	0.6%
(05b) connortable	29- City Mixers	203	0.5%	218	0.2%	236	0.0%
	<u>35- Working & Active</u>	45	0.1%	210	0.2%	479	0.17
	56- Metro Active	55	0.1%	228	0.2%	508	0.3%
(10B) Rural-Metro	Mix	270	0.6%	1,362	1.3%	3,108	1.6%
	47- Rural Parents	270	0.0%	1,302	0.0%	3,108	0.0%
		0		1	0.0%	2	
	53- Metro Strivers	270	0.6%	1,359	1.3%	3,105	1.6%



Lifestage Group	Cluster Name	10 Minute Drive 401 Newport Cent		15 Minute Drive 401 Newport Cent		20 Minute Drive Time 401 Newport Center Dr		
(11B) Affluent Hou	scholds	8,905	20.5%	16 667	15.3%	28,880	15.0%	
(IIB) AInuent Hou				15,557				
	01- Summit Estates	5,277	12.2%	7,693	7.5%	11,283	5.9%	
	04- Top Professionals	2,374	5.5%	5,452	5.4%	13,138	6.8%	
	07- Active Lifestyles	1,254	2.9%	2,412	2.4%	4,459	2.3%	
(12B) Comfortable	<u>Households</u>	2,008	4.6%	6,399	6.3%	14,643	7.6%	
	<u>13- Work & Play</u>	1,266	2.9%	3,883	3.8%	8,251	4.3%	
	17- Firmly Established	742	1.7%	2,516	2.5%	6,391	3.3%	
13B) Working Hou	isebolds	155	0.4%	798	0.8%	2,004	1.0%	
		155	0.4%	798	0.8%	2,004	1.0%	
	<u>38- Occupational Mix</u> 48- Farm & Home	155	0.4%	/98 0	0.8%	2,004	0.0%	
14B) Diverging Pa		3,628	8.4%	8,438	8.3%	14,633	7.6%	
	<u>16- Country Enthusiasts</u>	0	0.0%	0	0.0%	0	0.0%	
	22- Comfortable Cornerstones	39	0.1%	131	0.1%	400	0.2%	
	31- Mid-Americana	39	0.1%	237	0.2%	567	0.3%	
	<u>32- Metro Mix</u>	90	0.2%	388	0.4%	656	0.3%	
	33- Urban Diversity	3,460	8.0%	7,682	7.5%	13,009	6.8%	
15M) Top Wealth		9,749	22.5%	16,072	15.8%	27,463	14.3%	
	02- Established Elite	6,922	16.0%	10,335	10.1%	15,165	7.9%	
	03- Corporate Connected		6.5%	5,736	5.6%	12,298	6.49	
	<u>05- Corporate Connecteu</u>	2,828	0.5%	5,750	5.0%	12,298	0.47	
16M) Living Well		586	1.4%	1,546	1.5%	3,246	1.7%	
	14- Career Centered	529	1.2%	1,355	1.3%	2,676	1.49	
	15- Country Ways	0	0.0%	0	0.0%	1	0.09	
	23- Good Neighbors	57	0.1%	190	0.2%	569	0.3%	
17M)Bargain Hun	ters	931	2.1%	4,225	4.1%	7,756	4.0%	
17 Mijbargani Han	43- Work & Causes	90	0.2%	401	0.4%	947	0.5%	
	44- Open Houses	90	0.2%	401 439	0.4%	932	0.5%	
	<u>55- Community Life</u>	48	0.2%	247	0.4%	734	0.49	
	<u>63- Staying Home</u>	669	1.5%	2,923	2.9%	4,746	2.55	
	68- Staying Healthy	33	0.1%	2,523	0.2%	398	0.2%	
18M) Thrifty & Ac		0	0.0%	0	0.0%	2	0.0%	
	40- Great Outdoors	0	0.0%	0	0.0%	0	0.09	
	50- Rural Community	0	0.0%	0	0.0%	2	0.09	
	54- Work & Outdoors	0	0.0%	0	0.0%	0	0.0%	
19M) Solid Prestig	ze	4,236	9.8%	10,474	10.3%	21,763	11.3%	
	05- Active & Involved	, 1,559	3.6%	3,123	3.1%	5,789	3.09	
	08- Solid Surroundings	1,036	2.4%	3,283	3.2%	7,221	3.79	
	09- Busy Schedules	1,641	3.8%	4,068	4.0%	8,754	4.5%	
							• •	
20S) Community I		1,177	2.7%	3,403	3.3%	7,395	3.8%	
	25- Clubs & Causes	189	0.4%	540	0.5%	1,153	0.69	
	28- Community Pillars 36- Persistent & Productive	364 624	0.8% 1.4%	925 1,938	0.9% 1.9%	1,867 4,375	1.09 2.39	
21S) Leisure Seek		597	1.4%	2,417	2.4%	5,056	2.6%	
	49- Home & Garden	83	0.2%	349	0.3%	898	0.59	
	51- Role Models	64	0.1%	305	0.3%	749	0.49	
	64- Practical & Careful	179	0.4%	518	0.5%	949	0.59	
	65- Hobbies & Shopping	134	0.3%	564	0.6%	1,138	0.69	
	66- Helping Hands	136	0.3%	681	0.7%	1,322	0.7	



Employment Profile

 For Market:
 Newport Center

 Market Definition:
 401 Newport Center Dr

 Date Report Created:
 6/1/2017

	10 Minute	s 🚽	15 Minute	s	20 Minute	es
Daytime Population	185,577		518,327		926,638	
Student Population	51,252		115,179		238,453	
Median Employee Salary	48,162		45,122		44,435	
Average Employee Salary	59,721		57,348		56,351	
Wages	#		#		#	
Salary/Wage per Employee per Annum						
Under \$15,000 CrYr	1,911	2.1%	9,439	3.1%	15,248	3.1%
15,000 to 30,000 CrYr	9,220	10.2%	32,053	10.5%	55,398	11.2%
30,000 to 45,000 CrYr	31,669	34.9%	113,289	37.3%	186,255	37.6%
45,000 to 60,000 CrYr	13,806	15.2%	46,754	15.4%	75,068	15.2%
60,000 to 75,000 CrYr	9,358	10.3%	26,477	8.7%	44,876	9.1%
75,000 to 90,000 CrYr	7,760	8.6%	23,835	7.8%	38,796	7.8%
90,000 to 100,000 CrYr	3,851	4.2%	13,300	4.4%	19,026	3.8%
Over 100,000 CrYr	13,066	14.4%	38,889	12.8%	60,567	12.2%

Industry Groups







	Establish	ments	Employ	ee's	Establish	nents	Employee's		Establishments		Employee's	
	#	%	#	%		%		%	#	%	#	%
Total	5,595	100%	90,640	100%	16,092	1 00 %	304,034	100%	26,649	1 00 %	495,235	100%
Accomodation & Food Services	275	4.9%	7,308	8.1%	720	4.5%	18,167	6.0%	1,233	4.6%	28,053	5.7%
Administration & Support Services	175	3.1%	4,201	4.6%	573	3.6%	21,903	7.2%	1,004	3.8%	35,980	7.3%
Agriculure, Forestry, Fishing, Hunting	14	0.3%	74	0.1%	28	0.2%	162	0.1%	50	0.2%	350	0.1%
Arts, Entertainment, & Recreation	136	2.4%	2,324	2.6%	365	2.3%	10,746	3.5%	590	2.2%	18,061	3.6%
Construction	226	4.0%	3,387	3.7%	752	4.7%	12,823	4.2%	1,340	5.0%	22,078	4.5%
Educational Services	131	2.3%	12,801	14.1%	330	2.1%	19,630	6.5%	560	2.1%	29,578	6.0%
Finance & Insurance	511	9.1%	6,301	7.0%	1,607	10.0%	25,150	8.3%	2,272	8.5%	34,565	7.0%
Health Care & Social Assistance	1,202	21.5%	18,898	20.8%	2,166	13.5%	33,969	11.2%	3,826	14.4%	55,237	11.2%
Information	111	2.0%	1,705	1.9%	355	2.2%	9,426	3.1%	601	2.3%	16,902	3.4%
Management of Companies & Enterprises	8	0.1%	432	0.5%	23	0.1%	1,542	0.5%	33	0.1%	1,966	0.4%
Manufacturing	156	2.8%	4,663	5.1%	702	4.4%	29,985	9.9%	1,510	5.7%	58,971	11.9%
Mining	2	0.0%	28	0.0%	10	0.1%	187	0.1%	16	0.1%	272	0.1%
Professional, Scientific, & Technical Services	946	16.9%	8,600	9.5%	3,362	20.9%	38,501	12.7%	4,885	18.3%	57,315	11.6%
Real Estate, Rental, Leasing	318	5.7%	2,804	3.1%	920	5.7%	10,124	3.3%	1,362	5.1%	15,892	3.2%
Retail Trade	733	13.1%	8,739	9.6%	2,119	13.2%	37,372	12.3%	3,708	13.9%	63,607	12.8%
Transportation & Storage	39	0.7%	1,295	1.4%	159	1.0%	9,024	3.0%	271	1.0%	11,548	2.3%
Utilities	10	0.2%	763	0.8%	27	0.2%	2,575	0.8%	35	0.1%	2,895	0.6%
Wholesale Trade	87	1.5%	703	0.8%	417	2.6%	4,562	1.5%	887	3.3%	9,188	1.9%
Other Services	515	9.2%	5,615	6.2%	1,459	9.1%	18,187	6.0%	2,467	9.3%	32,778	6.6%



Employment Profile

 For Market:
 Newport Center

 Market Definition:
 401 Newport Center Dr

 Date Report Created:
 6/1/2017

	10 Minute	es 🔰	15 Minute	S	20 Minute	es
Occupations	# of Employee	's	# of Employee	's	# of Employee's	
White Collar	55,726	61.5%	168,225	55.3%	265,783	53.7%
Architecture & Engineering	1,922	2.1%	9,043	3.0%	15,199	3.1%
Community & Social Science	2,648	2.9%	5,199	1.7%	7,698	1.6%
Computer/Mathematical Science	2,151	2.4%	8,063	2.7%	13,033	2.6%
Education, Training, & Library	6,120	6.8%	11,300	3.7%	18,607	3.8%
Entertainment & Media	1,475	1.6%	7,292	2.4%	12,501	2.5%
Healthcare Practitioners	7,806	8.6%	13,950	4.6%	23,062	4.7%
Healthcare Support	2,814	3.1%	5,843	1.9%	10,026	2.0%
Legal	1,251	1.4%	6,131	2.0%	7,726	1.6%
Life, Physical, & Social Science	916	1.0%	2,890	1.0%	4,442	0.9%
Management	5,972	6.6%	20,062	6.6%	31,831	6.4%
Office & Administrative Support	18,967	20.9%	64,214	21.1%	99,773	20.1%
Blue Collar	34,511	38.1%	134,598	44.3%	227,541	45.9%
Building & Grounds Cleaning & Maintenance	3,175	3.5%	11,047	3.6%	19,896	4.0%
Construction	2,564	2.8%	10,083	3.3%	17,887	3.6%
Farming, Fishing, & Forestry	77	0.1%	258	0.1%	430	0.1%
Food Service	6,633	7.3%	16,845	5.5%	26,701	5.4%
Installation & Maintenance	3,031	3.3%	12,846	4.2%	20,785	4.2%
Personal Care & Service	2,180	2.4%	7,017	2.3%	11,441	2.3%
Production	4,034	4.5%	21,140	7.0%	39,072	7.9%
Protective Service	916	1.0%	3,256	1.1%	5,235	1.1%
Sales & Related	8,541	9.4%	35,814	11.8%	59,818	12.1%
Transportation & Material Moving	3,360	3.7%	16,290	5.4%	26,276	5.3%
Military Services	403	0.4%	1,211	0.4%	1,911	0.4%









Employee Totals and History	#	#	#
Current	90,640	304,034	495,235
3rd Quarter 2016	83,918	293,623	479,940
2nd Quarter 2016	87,687	294,154	479,564
1st Quarter 2016	87,539	294,254	478,973
4th Quarter 2015	87,708	295,428	481,473
3rd Quarter 2015	81,740	286,660	466,228
2nd Quarter 2015	88,032	294,314	470,687
1st Quarter 2015	87,844	294,081	471,324
4th Quarter 2014	87,832	295,034	472,932



Consumer Demand & Market Supply Assessment For Market: Newport Center

Market Definition:

Date Report Created:



Newport Center 401 Newport Center Dr 6/1/2017

	10 Minutes				15 Minutes		20 Minutes		
Demographics									
Population	104,856			266,971			539,106		
5-Year Population estimate	100,236			263,084			542,064		
Population Households	99,550			257,874			528,629		
Group Quarters Population	5,306			9,097			10,477		
Households	44,770			105,282			199,582		
5-Year Households estimate	45,053			107,251			204,903		
WorkPlace Establishments	5,790			16,634			27,494		
Workplace Employees	90,640			304,034			495,235		
Median Household Income	\$108,078			\$86,912			\$85,577		
	Consumer	Market	Opportunity	Consumer	Market	Opportunity	Consumer	Market	Opportunity
By Establishments	Demand	Supply	Gap/Surplus	Demand	Supply	Gap/Surplus	Demand	Supply	Gap/Surplus
Electronic Shopping/Mail Order Houses	\$235,298,384	\$108,024,145	(\$127,274,239)	\$640,120,806	\$896,697,077	\$256,576,271	\$1,252,698,546	\$1,968,862,737	\$716,164,191
Other General Merchandise Stores	\$189,281,781	\$130,265,588	(\$59,016,194)	\$489,873,005	\$600,068,757	\$110,195,752	\$996,113,693	\$1,692,270,136	\$696,156,443
Grocery Stores	\$186,056,982	\$149,168,981	(\$36,888,001)	\$479,562,624	\$473,444,887	(\$6,117,736)	\$976,096,211	\$808,783,918	(\$167,312,293
Building Material/Supplies Dealers	\$94,221,650	\$73,125,381	(\$21,096,269)	\$242,728,795	\$367,790,396	\$125,061,600	\$497,123,552	\$694,369,924	\$197,246,373
Department Stores	\$50,961,128	\$32,084,019	(\$18,877,109)	\$131,199,897	\$208,169,163	\$76,969,266	\$267,670,356	\$398,845,417	\$131,175,061
Automotive Parts/Accessories/Tire	\$28,641,524	\$16,065,843	(\$12,575,680)	\$74,163,964	\$118,101,487	\$43,937,523	\$151,912,041	\$216,524,737	\$64,612,697
Vending Machine Operators (Non-Store)	\$10,568,377	\$2,942,666	(\$7,625,711)	\$27,902,554	\$17,269,670	(\$10,632,884)	\$55,702,542	\$38,361,910	(\$17,340,632
Direct Selling Establishments	\$10,490,733	\$8,434,157	(\$2,056,576)	\$27,055,422	\$36,355,471	\$9,300,049	\$55,020,744	\$53,827,482	(\$1,193,262
Other Misc. Store Retailers	\$24,912,781	\$23,421,749	(\$1,491,031)	\$63,652,286	\$94,249,641	\$30,597,354	\$130,412,863	\$203,619,392	\$73,206,529
Lawn/Garden Equipment/Supplies Stores	\$11,174,013	\$10,000,486	(\$1,173,527)	\$28,421,942	\$20,478,997	(\$7,942,945)	\$58,130,752	\$51,529,464	(\$6,601,288
Bar/Drinking Places (Alcoholic Beverages)	\$8,646,316	\$8,482,369	(\$163,947)	\$28,702,209	\$22,337,511	(\$6,364,699)	\$48,421,165	\$30,292,727	(\$18,128,438
Used Merchandise Stores	\$5,774,522	\$6,110,492	\$335,970	\$14,704,210	\$13,893,059	(\$811,150)	\$30,026,210	\$24,732,766	(\$5,293,444
Office Supplies/Stationary/Gift	\$12,684,542	\$13,927,802	\$1,243,260	\$34,013,659	\$46,969,263	\$12,955,604	\$66,943,664	\$86,911,964	\$19,968,300
Florists/Misc. Store Retailers	\$2,425,884	\$4,172,204	\$1,746,320	\$6,166,875	\$10,529,082	\$4,362,206	\$12,608,866	\$20,834,645	\$8,225,779
Home Furnishing Stores	\$16,769,628	\$19,120,118	\$2,350,490	\$42,964,202	\$97,160,306	\$54,196,104	\$87,873,321	\$156,081,280	\$68,207,959
Beer/Wine/Liquor Stores	\$15,356,245	\$18,160,458	\$2,804,214	\$39,392,138	\$51,722,682	\$12,330,544	\$79,841,325	\$79,500,952	(\$340,374
Specialty Food Stores	\$10,742,081	\$15,548,853	\$4,806,772	\$27,696,083	\$52,134,906	\$24,438,822	\$56,328,358	\$89,703,566	\$33,375,208
Sporting Goods/Hobby/Musical Instrument	\$22,037,958	\$26,895,468	\$4,857,510	\$56,632,383	\$108,780,885	\$52,148,502	\$116,062,826	\$202,551,490	\$86,488,664
Book/Periodical/Music Stores	\$7,871,412	\$13,095,081	\$5,223,669	\$20,265,960	\$62,164,396	\$41,898,436	\$40,791,480	\$92,474,176	\$51,682,696
Shoe Stores	\$11,048,791	\$16,746,915	\$5,698,124	\$28,501,273	\$59,510,943	\$31,009,671	\$58,424,089	\$84,218,638	\$25,794,549
Furniture Stores	\$19,768,211	\$26,172,122	\$6,403,911	\$50,443,226	\$117,736,339	\$67,293,114	\$103,182,937	\$195,480,952	\$92,298,015
Jewelry/Luggage/Leather Goods	\$11,236,226	\$23,309,513	\$12,073,287	\$28,616,145	\$72,889,145	\$44,273,001	\$58,467,574	\$114,040,669	\$55,573,095
Full-Service Restaurants	\$145,552,205	\$161,268,462	\$15,716,257	\$462,431,425	\$523,746,735	\$61,315,310	\$803,519,132	\$945,779,674	\$142,260,542
Other Motor Vehicle Dealers	\$18,660,703	\$57,909,839	\$39,249,136	\$47,577,582	\$166,554,928	\$118,977,346	\$97,627,470	\$260,861,928	\$163,234,458
Special Food Services	\$27,173,761	\$70,549,596	\$43,375,835	\$83,049,864	\$135,353,028	\$52,303,164	\$148,173,228	\$192,050,482	\$43,877,254
Limited-Service Eating Places	\$124,781,889	\$172,979,537	\$48,197,648	\$381,364,775	\$428,446,152	\$47,081,376	\$680,451,157	\$681,056,035	\$604,878
Health/Personal Care Stores	\$95,887,687	\$148,139,901	\$52,252,214	\$247,684,857	\$463,485,841	\$215,800,984	\$506,818,417	\$849,180,865	\$342,362,448
Electronics/Appliance	\$45,774,277	\$102,915,329	\$57,141,052	\$133,207,262	\$551,733,163	\$418,525,901	\$246,971,405	\$869,059,859	\$622,088,454
Gasoline Stations	\$138,132,458	\$235,842,477	\$97,710,019	\$357,646,428	\$533,737,852	\$176,091,425	\$733,510,087	\$850,522,260	\$117,012,173
Clothing Stores	\$85,700,176	\$198,911,460	\$113,211,285	\$219,121,801	\$709,091,656	\$489,969,855	\$448,315,410	\$937,245,558	\$488,930,148
Automotive Dealers	\$327,136,098	\$538,453,563	\$211,317,465	\$838,185,921	\$1,977,856,426	\$1,139,670,505	\$1,722,890,622	\$2,512,667,041	\$789,776,419
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Consumer Demand & Market Supply Assessment

For Market:

Market Definition: Date Report Created: Newport Center 401 Newport Center Dr 6/1/2017

	10 Minutes				15 Minutes		20 Minutes		
	Consumer	Market	Opportunity	Consumer	Market	Opportunity	Consumer	Market	Opportunity
By Major Product Lines	Demand	Supply	Gap/Surplus	Demand	Supply	Gap/Surplus	Demand	Supply	Gap/Surplus
Groceries/Other Food Items (Off Premises)	\$283,225,431	\$221,475,343	(\$61,750,088)	\$725,361,890	\$806,348,602	\$80,986,712	\$1,483,089,140	\$1,684,006,466	\$200,917,327
Computer Hardware/Software/Supplies	\$72,794,473	\$49,528,208	(\$23,266,266)	\$243,003,836	\$309,813,164	\$66,809,328	\$409,000,585	\$577,570,995	\$168,570,410
Alcoholic Drinks Served at the Establishment	\$76,245,413	\$64,854,559	(\$11,390,854)	\$254,865,707	\$201,142,679	(\$53,723,028)	\$427,968,931	\$351,105,368	(\$76,863,563
Drugs/Health Aids/Beauty Aids/Cosmetics	\$203,975,523	\$195,173,919	(\$8,801,604)	\$527,740,439	\$815,996,068	\$288,255,628	\$1,080,023,672	\$1,641,057,320	\$561,033,649
Dimensional Lumber/Other Building Materials	\$37,645,530	\$30,959,158	(\$6,686,372)	\$97,531,682	\$155,397,156	\$57,865,474	\$199,856,701	\$293,236,330	\$93,379,628
Pets/Pet Foods/Pet Supplies	\$15,154,786	\$8,515,781	(\$6,639,005)	\$38,344,587	\$36,410,807	(\$1,933,780)	\$78,837,573	\$81,497,384	\$2,659,811
Furniture/Sleep/Outdoor/Patio Furniture	\$49,026,905	\$43,104,925	(\$5,921,980)	\$125,097,092	\$216,195,482	\$91,098,389	\$255,948,780	\$396,646,763	\$140,697,983
Hardware/Tools/Plumbing/Electrical Supplies	\$26,338,538	\$21,487,147	(\$4,851,391)	\$68,019,484	\$110,734,287	\$42,714,803	\$139,363,034	\$216,505,599	\$77,142,565
Automotive Tires/Tubes/Batteries/Parts	\$54,336,235	\$50,616,225	(\$3,720,010)	\$141,040,968	\$250,364,041	\$109,323,073	\$288,905,606	\$410,771,618	\$121,866,013
Lawn/Garden/Farm Equipment/Supplies	\$28,660,832	\$25,360,731	(\$3,300,102)	\$72,921,396	\$94,489,305	\$21,567,909	\$149,085,430	\$199,413,751	\$50,328,321
Paints/Sundries/Wallpaper/Wall Coverings	\$6,830,339	\$5,657,465	(\$1,172,874)	\$17,720,629	\$28,406,666	\$10,686,037	\$36,287,702	\$54,103,355	\$17,815,653
Floor/Floor Coverings	\$13,193,647	\$12,423,065	(\$770,582)	\$34,153,721	\$64,080,287	\$29,926,566	\$69,868,344	\$112,302,206	\$42,433,863
Small Electric Appliances	\$3,802,926	\$3,344,452	(\$458,474)	\$9,703,885	\$19,555,001	\$9,851,115	\$19,819,547	\$41,584,617	\$21,765,070
Soaps/Detergents/Household Cleaners	\$8,837,987	\$8,414,327	(\$423,660)	\$22,759,178	\$35,991,276	\$13,232,098	\$46,557,641	\$81,285,600	\$34,727,959
Paper/Related Products	\$7,899,774	\$7,724,479	(\$175,295)	\$20,345,442	\$32,649,917	\$12,304,475	\$41,640,843	\$77,928,993	\$36,288,150
Curtains/Draperies/Slipcovers/Bed/Coverings	\$8,394,602	\$8,699,420	\$304,819	\$21,040,166	\$46,863,933	\$25,823,767	\$42,913,098	\$92,717,639	\$49,804,541
Sewing/Knitting Materials/Supplies	\$831,736	\$1,148,148	\$316,412	\$2,138,936	\$5,093,872	\$2,954,936	\$4,409,985	\$10,111,693	\$5,701,708
Kitchenware/Home Furnishings	\$21,190,799	\$22,039,215	\$848,416	\$54,304,485	\$109,382,138	\$55,077,653	\$111,115,394	\$204,114,337	\$92,998,943
Household Fuels (incl Oil, LP gas, Wood, Coal)	\$3,883,408	\$4,858,664	\$975,255	\$9,921,208	\$19,533,188	\$9,611,980	\$20,273,896	\$29,781,069	\$9,507,173
Packaged Liquor/Wine/Beer	\$33,757,613	\$35,338,795	\$1,581,181	\$85,522,638	\$115,324,305	\$29,801,667	\$174,426,843	\$213,189,573	\$38,762,730
Optical Goods (incl Eyeglasses, Sunglasses)	\$4,217,770	\$5,918,374	\$1,700,604	\$10,600,365	\$21,020,279	\$10,419,914	\$21,748,927	\$41,412,874	\$19,663,947
Toys/Hobby Goods/Games	\$9,238,917	\$11,516,276	\$2,277,359	\$23,941,663	\$56,715,929	\$32,774,266	\$49,014,734	\$113,463,341	\$64,448,607
Sporting Goods (incl Bicycles/Sports Vehicles)	\$16,629,363	\$19,145,183	\$2,515,820	\$42,856,580	\$91,408,214	\$48,551,634	\$88,004,084	\$182,404,456	\$94,400,372
Books/Periodicals	\$8,818,018	\$11,903,712	\$3,085,694	\$22,299,739	\$60,917,968	\$38,618,229	\$45,224,516	\$102,932,754	\$57,708,238
Photographic Equipment/Supplies	\$2,163,159	\$5,326,590	\$3,163,431	\$5,541,571	\$29,039,874	\$23,498,303	\$11,365,395	\$50,096,138	\$38,730,743
Cigars/Cigarettes/Tobacco/Accessories	\$19,952,175	\$24,508,639	\$4,556,464	\$52,747,660	\$78,154,534	\$25,406,874	\$108,168,932	\$161,316,315	\$53,147,383
Audio Equipment/Musical Instruments	\$10,640,336	\$15,600,202	\$4,959,866	\$27,236,121	\$88,115,509	\$60,879,388	\$55,732,197	\$159,335,591	\$103,603,395
Major Household Appliances	\$7,108,004	\$14,082,837	\$6,974,833	\$17,600,788	\$75,630,573	\$58,029,785	\$36,159,621	\$127,392,519	\$91,232,898
Automotive Lubricants (incl Oil, Greases)	\$7,108,004	\$14,082,837	\$6,974,833	\$17,600,788	\$75,630,573	\$58,029,785	\$36,159,621	\$127,392,519	\$91,232,898
All Other Merchandise	\$71,865,683	\$79,710,088	\$7,844,406	\$182,772,371	\$369,017,030	\$186,244,660	\$373,515,231	\$697,155,562	\$323,640,331
Footwear, including Accessories	\$27,094,478	\$35,595,772	\$8,501,294	\$69,961,601	\$140,952,140	\$70,990,539	\$143,442,044	\$218,595,398	\$75,153,354
Jewelry (including Watches)	\$16,732,084	\$27,305,036	\$10,572,952	\$42,633,277	\$97,067,277	\$54,434,000	\$87,092,463	\$158,649,388	\$71,556,924
Childrens Wear/Infants/Toddlers Clothing	\$11,653,246	\$23,220,835	\$11,567,588	\$30,574,931	\$92,975,446	\$62,400,515	\$62,832,074	\$143,825,369	\$80,993,295
Televisions/VCR/Video Cameras/DVD etc	\$12,228,501	\$26,592,074	\$14,363,573	\$31,652,816	\$146,974,287	\$115,321,471	\$64,803,164	\$264,767,691	\$199,964,527
Mens Wear	\$27,812,532	\$46,547,775	\$18,735,244	\$71,193,550	\$187,448,710	\$116,255,159	\$145,656,298	\$291,413,095	\$145,756,797
Retailer Services	\$58,466,661	\$93,275,542	\$34,808,882	\$146,602,881	\$358,991,509	\$212,388,628	\$300,039,415	\$533,576,524	\$233,537,109
Womens/Juniors/Misses Wear	\$72,430,177	\$114,591,245	\$42,161,068	\$184,096,622	\$451,283,535	\$267,186,913	\$376,322,342	\$672,757,144	\$296,434,802
Automotive Fuels	\$127,224,057	\$215,149,573	\$87,925,517	\$328,314,444	\$514,774,329	\$186,459,885	\$676,029,734	\$879,153,207	\$203,123,472
Meats/Nonalcoholic Beverages	\$245,015,390	\$352,299,533	\$107,284,143	\$748,032,411	\$928,278,776	\$180,246,365	\$1,335,590,344	\$1,544,852,623	\$209,262,279
Autos/Cars/Vans/Trucks/Motorcycles	\$286,336,109	\$485,515,772	\$199,179,663	\$734,735,903	\$1,760,082,800	\$1,025,346,897	\$1,511,352,302	\$2,263,843,450	\$752,491,148





15 Minutes

20 Minutes

Data for this report is provided via the Market Outlook database from Synergos Technologies, Inc (STI).

Market Outlook is based on the following -

- the Consumer Expenditure Survey (CE), a program of the Bureau of Labor Statistics (BLS);
- the U.S. Census Bureau's monthly and annual Retail Trade (CRT) reports;
- the Census Bureau's Economic Census; with supporting demographic data from STI: PopStats data and STI: WorkPlace.

Market Outlook data covers 31 leading retail segments and 40 major product and service lines.

The difference between demand and supply represents the opportunity gap or surplus available for each retail outlet cited on the Market Outlook report for the specified trade area or reporting geography. When the demand is greater than (or less than) the supply, there is an opportunity gap (or surplus) for that retail outlet. In other words, a negative value signifies an opportunity gap where the Consumer Demand is higher than the Market Supply, while a positive value signifies a surplus.